

# ANDY WOLF



WE ARE LOOKING FOR

## Independent Sales Partners North America

Independent design and a responsible approach to people and nature define the Austrian brand Andy Wolf Eyewear. With over 20 years of experienced craftsmanship, we create glasses for those seeking timeless classics or standout it-pieces.

With our own manufacturing in Austria and France and a team of more than hundred experienced professionals, we manage the entire process in-house—from design to production, logistics, and sales—ensuring quality and responsibility in every frame.

### THE OPPORTUNITY

As we continue to grow internationally, we are building a network of independent sales partners across North America.

We are not looking for one solution for the entire market, but for strong local partners in clearly defined regions. Candidates are encouraged to apply for the territories where they have the strongest network and market expertise.

### WHO WE ARE LOOKING FOR

This opportunity is intended for experienced sales professionals with an established network in the independent optical market.

- Existing network of high-quality independent opticians
- Strong connection to premium independent brands
- Experience in building long-term partnerships
- Appreciation for design, craftsmanship, and authentic products
- Structured, reliable, and self-driven way of working

We are not looking for pure distribution. We are looking for partners who share our mindset and want to grow a strong independent brand together with us.

**TO APPLY, PLEASE CONTACT [MANAGEMENT@ANDY-WOLF.COM](mailto:MANAGEMENT@ANDY-WOLF.COM)**

ANDY-WOLF.COM  
@ANDYWOLFOFFICIAL

We release new collections three times per year, ensuring continuous product innovation and strong momentum in the market.

We value trust above all else and work as an international team across Austria, France, and New York, building strong partnerships, personal relationships and reliable support for the North American market.

Let us assure you: with us you will be fully connected to both worlds, the brand and the market.

### YOUR ROLE

- Develop and grow the ANDY WOLF network in your territory
- Build and maintain strong relationships with independent opticians
- Present and sell the collection with consistency and passion
- Support trade shows, events, and market activities
- Stay closely connected with our teams in Europe and New York

### WHAT YOU CAN EXPECT

- A strong independent brand with clear positioning
- Full in-house production in Europe
- Three collection releases per year creating continuous market momentum
- A supportive international team
- Reliable operational setup in New York
- Long-term partnership with real growth potential

### HOW TO APPLY

We're looking forward to getting to know you and your market, and to understanding where you see the greatest potential. To help guide the conversation, feel free to share:

- The territory you are interested in
- Your current brand portfolio
- Your view on market opportunities

We fully respect the confidentiality of your customer relationships!